



R.A. AEROPORTUL INTERNAȚIONAL SIBIU  
550052 – Sibiu, șos. Alba Iulia nr. 73  
Tel: +40 269 253 135  
Fax: +40 269 253 131  
secretariat@sibiuairport.ro  
[www.sibiuairport.ro](http://www.sibiuairport.ro)

Dated March 1<sup>st</sup>, 2023

Attn: To Whom It May Concern,  
Subject: Consultation process regarding the proposed level of airport charges and associated conditions at Sibiu Airport for the period commencing on 1<sup>st</sup> Quarter, 2024

Dear Business Partner,

In accordance with the National and European Regulations on airport charges, *we hereby invite your airline representative to the second formal consultation meeting concerning the proposed level of airport charges and associated conditions* for Sibiu Airport services and facilities for the period commencing on 1<sup>st</sup> January, 2024.

The second round of consultation process will take place in a distance form via internet conference tools with prior scheduling between 07/03/2023 – 09/03/2023.

Please send your attendance confirmation, proposed date, and time frame to the following email address: [secretariat@sibiuairport.ro](mailto:secretariat@sibiuairport.ro).

Please also use this email address if you have questions about the consultation document or associated process. Please clearly mark any information that should be treated as confidential in response to this consultation.

To ensure utmost transparency, please find attached the consultation document including the proposed level of airport charges and associated conditions.

Appendix

- *Airport charges and associated conditions at Sibiu Airport for the period commencing on 1<sup>st</sup> Quarter 2024 – Consultation document*

Marius Ioan GİRDEA  
General Manager



AIRPORT CHARGES AND ASSOCIATED CONDITIONS  
FOR THE PERIOD COMMENCING ON 1<sup>ST</sup> Quarter of 2024  
*Consultation Document*

Dated: MARCH 2023

Prepared by: Sibiu Airport

Status: Draft for consultation

SECOND FORMAL CONSULTATION MEETING

Statement: Sibiu Airport is undertaking an open and transparent consultation process with its airline customers in relation to the airport charges and associated conditions for the period commencing on 1st Quarter of 2024.

**DISCLAIMER**

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Airport charges		Actual level 2022	Proposed level 2024
Landing	tone	6.30	6.30
Lighting	tone	1.50	2.50
Parking	hour per tone	0.05	0.15
Passenger	departing passenger	2.50	4.50
Security	departing passenger	1.00	1.00
Tranzit   transfer	passenger	1.00	1.00
Development	departing passenger	N/A	1.00

### 1. Landing charge 6,30 euro | tone

Associated conditions applicable to the landing charge:

- a. Airlines operating scheduled flights, including scheduled charter flights

Depending on the number of movements performed per month, the following landing charge discounts apply, as follows:

No. Of landings per month	Discounts applicable
33 - 48	20 %
49 - 64	30 %
65 - 79	40 %
> 80	50 %

- b. Airlines operating non-scheduled flights:

The landing charge will be increased for airlines operating non-scheduled flights, as follows:

Aircraft MTOW	Additional
≤ 30 tonne	150 %
30 - 60 tonne	120 %
> 60 tonne	90 %

### 2. Lighting charge 2,50 euro | tone

The charge will be applied for each movement (landing or take-off) using the airport lighting system.

Associated conditions applicable to the lighting charge:

No. Of landings per month	Discounts applicable
30 - 59	20%
≥ 60	40%

Each incremental movement using the lighting system over 100 monthly movements get an extra 20% discount of the lighting charge in addition to the other discounts.

**3. Parking charge** **0,15 euro | hour per tone**

Associated conditions applicable to the parking charge:

a. Airlines operating non-scheduled flights

For airlines operating non-scheduled flights an additional percentage associated to the parking charge will be applied as follows:

Parking period	Additional
> 48 hours	50 %
> 168 hours	100 %

b. Airlines operating scheduled flights and having:

- a based aircraft shall benefit from a discount of 33% of the parking charge.
- at least two based aircraft shall benefit from a 66% discount on the parking charge.

**4. Passenger service charge** **4,50 euro | departing passenger**

Additional conditions attached to the passenger service charge

a. Airlines operating scheduled flights

Depending on the volume of passenger, departing passengers per month, discounts are applied to the passenger service charge as follows:

NOTE - The amount of the passenger service charge for which discounts are applied is 4.00 EURO, the difference of 0.50 EURO represents the charge collected for the supervision of the objectives necessary for passenger safety: Civil Aviation Safety Investigation and Analysis Authority - CASA and CAA.

Departing passengers per month	Discounts applicable
4.500 - 11.999	30 %
12.000 - 19.499	40%
19.500 - 26.999	50%
> 27.000	60%

Airlines operating scheduled flights and having at least one based aircraft shall benefit from an extra discount of 20 % of the passenger service charge.

b. Airlines operating non-scheduled flights

For airlines operating non-scheduled flights an additional percentage associated to the passenger charge will be applied as follows:

Departing passengers	Additional
≤ 29	200 %
30 - 59	150%
≥ 60	100%

5. Security charge 1,00 euro | departing passenger

6. Transit | Transfer charge 1,00 euro | departing passenger

TRANSIT The fee is charged for each transit passenger disembarking from the aircraft.

TRANSFER The fee is charged for each passenger boarding at the airport, and transferring at that airport.

7. Development charge 1,00 euro | departing passenger

The development charge will be applicable from 01.01.2024 until 30.06.2037.

Additional conditions attached to the development charge:

- a. Based on the volume of passenger, per departing passengers per month, additional discounts are applied to the development charge as follows:

Departing passengers per month	Discount
> 10.000	30 %

- b. Airlines operating scheduled flights and having at least one based aircraft shall benefit from an extra discount of 30 % of the development charge.
- c. Each incremental departing passenger over 250.000 departing passengers carried by an airline company in a calendar year get an extra 20% discount of the development charge in addition to the other discounts.

Conditions presented above at point a, b and c concerning the development charge shall be counted cumulatively.

## Definitions

SCHEDULED FLIGHTS/SCHEDULED CHARTER FLIGHTS means flights operated to and from Sibiu International Airport regularly, according to a predetermined timetable, over a whole year or periods of less than one year, with a recurring frequency. The tickets for each of these flights are made available to the public for purchase directly from the air carrier or through authorized agents/travel agency (individually or as part of a holiday package).

NON - SCHEDULES FLIGHTS means flights operated under conditions other than scheduled flights / scheduled charter flights.

BASED AIRCRAFT means an aircraft which is using for the night- stops LRSB and has a minimum "N" number of flights where "N" = D x Z, where:

"D" - number of days of the month

"Z" - the minimum average number of daily flights

**Note:** The applicable volume discounts related to the number of passengers or monthly take-off's will take as reference the volumes resulting from the scheduled operations at LRSB and will not include the one's resulted from irregular operations (diverted flights, technical flights, training flights etc.)